

### **STAFFING & EXECUTIVE RECRUITING**

Talent is the lifeblood of business.

Having the right people on the team is crucial for company vitality, helping to drive revenue and profitability, thus enhancing overall business value.

To assist companies with growth, Stony Hill Advisors provides direct access to proven recruiting professionals. These seasoned experts have connections to talent at every experience level, nationwide. If your business has a key hiring need, Stony Hill can support you with onboarding the professionals you seek.



### WHY STONY HILL?



### 1. Chief Staffing Officer:

Stony Hill Advisors' Chief Staffing Officer, Will Barfield, is a 25+ year veteran in Sales/Consulting, and has spent 20+ years as an Executive Recruiter, specializing in talent acquisition in revenue-impacting positions.

#### 2. Service-Driven & Sales-Minded:

When recruiting for key talent, we view client success as our top priority. We fully screen and vet candidates based on our clients' needs, values, and culture.

#### 3. Wide Networks:

Our candidate network is deep and expansive, with a regional, national and international scope.

## **GET IN TOUCH**

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# **GROWTH**

# **CAPITAL**

## **EXIT**

Strategic Consulting
Growth Through Acquisition
Sales Management
Business Development
Financial Management
Operational Improvement
Fractional Leadership

Private Capital Coaching
Debt Restructuring
Recapitalization
Private Placement
Capital Introductions
Initial Public Offering (IPO)
Investor Roadshows

Strategic Acquisition
End Game & Exit Planning
Exit Planning Education
3rd Party Sales
Leveraged Buyout
Soft Leveraged Buyout
Partner Buyout

Our network is composed of a broad range of partners that provide business, capital formation, seller and buyer opportunities.

