

Our Mission

Our firm's mission is to help business owners grow and exit their business and achieve their personal and business objectives. We accomplish this primarily through:

- 1. Helping businesses grow through acquisitions.
- 2. Helping businesses improve the overall value of their business.
- 3. Helping businesses find third parties to purchase their business when the owner is ready to exit the business.

Acquisition Services

Often growing a business can involve acquisition of other synergistic businesses that results in the combined companies increasing both their size and overall business value. Acquisitions can also be used to implement a diversification strategy or to expand a business into new industries and markets.

Exit Value Planning Services

Our Exit Value Planning Services focus on helping increase the overall value of a business in advance of a planned sale. Our approach integrates exit planning education, value enhancement expertise and our overall experience in identifying and improving those proven factors that can increase the value of a business.

We help educate our clients by providing them access to the Stony Hill Academy. We help owners identify and improve their business value by implementing the tools provided in The ValueBuilder SystemTM. And we use our many years of experience in helping business owners achieve their personal and business exit goals.

Selling Your Business

When the owner is ready to sell their business, we use our expertise in selling businesses to help them prepare to market their company, find the right buyer, and achieve their identified exit objectives.